

The Missing Piece in Airgas's Environmental Operations

The Challenges

Disconnected workflows.

Compliance relied on manual spreadsheets, which slowed down Tier II reporting and waste tracking.

Regulatory gaps.

With 82% of facilities not in the federal RCRA system, Airgas risked misclassifications, compliance misses, and costly fines.

Blind spots in data.

Generator status varied widely, and 75% of manifests needed corrections — leaving sites exposed during audits.

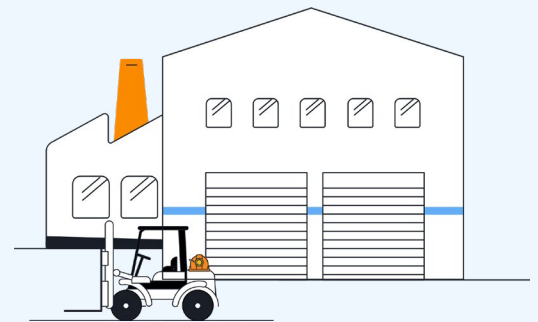
Wasted expertise.

Skilled EHS staff were tied up with repetitive admin work instead of safety, sustainability, and strategy.

How Encamp Helped

Encamp is the only guided environmental compliance platform built for enterprise-scale needs. For Airgas, the platform centralized Tier II reporting across 40 facilities in 16 states, filed 26 reports, and saved more than 113 hours of manual work. Encamp also planted 54 trees on Airgas's behalf as part of its sustainability program.

Looking ahead, Airgas is evaluating Encamp's waste management module to unify hazardous waste data, connect with major vendors, and streamline RCRA reporting at scale.



The Impact

- **113+ hours saved** in Tier II reporting — with bigger savings as more sites come online.
- **\$37,500/day fines avoided** by fixing generator misclassifications and ensuring facilities are registered.
- **Hundreds of thousands saved** by cutting down manifest errors, late fees, and rework.
- **Sustainability gains** through better waste tracking and Encamp's tree-planting program.

Track what matters. Automate the routine. Get clarity. Be audit-ready.

With Encamp, every generator status, manifest, and chemical record is in one place — consistent, complete, and audit-ready. By consolidating data across 150+ pilot facilities, Airgas can scale compliance nationwide and finally get true visibility into environmental operations.

Turn Compliance into a Strategic Advantage



Mitigate risk. Catch issues before they become violations, NOVs, or six-figure fines.



Boost efficiency. Automate Tier II and RCRA work, so EHS teams can focus on higher-value priorities.



Advance ESG goals. Improve waste tracking, manage vendors more easily, and strengthen sustainability reporting.

By the Numbers

26

Tier II reports filed.

5+

major waste vendors flagged for integration.

113

people hours saved.

40

facilities managed across 16 states.

54

trees planted.

82%

of facilities not RCRA-registered.*

* a major opportunity for improvement.